

October 31, 2016

Mr. Joe Burrough
Palma Commercial
Investment Real Estate Services
2204 Garnet Ave Suite 207
San Diego, CA 92109

Dear Joe:

I'm writing to thank you for the smoothest real estate transaction ever! I admit to early doubts about Palma's dual-agency (representing both our interests and the Buyer's) but my fears were unfounded. You were professional and objective throughout. I appreciate the way you followed up on due diligence requirements, disclosures, inspections and escrow. Nothing fell through the cracks and we were able to close our transaction in one month!

Considering that we were not even contemplating selling our apartment building when you approached us, I couldn't have asked for a better outcome. You made it a win-win!

Thank you for your calm, positive demeanor, your follow-up and follow-through. You were always available for questions, and I believe we received all of the services we would have expected from a much larger organization.

Best regards-

Debbie Miles